

# ANNUAL REPORT 2023

## **United Way of Bradford County**

24 Main Street, Suite 1 Towanda, PA 18848 570-485-5485 unitedwaybradfordcounty.org



#### A Message from the United Way

Dear Bradford County Community,

United Way of Bradford County had an exciting year celebrating our 45<sup>th</sup> anniversary. Reaching out to all corners of the county, we not only reflected on the last 45 years but also looked forward to how the United Way can collectively and resourcefully shape the future. In July of 2023, the United Way began a yearlong community impact study with help from all voices in the county. We will identify the needs and begin working with all our communities to meet their needs as we move toward the next 45 years.

Supporting 48 agencies through \$500,000 of funding through our campaign as our employers were just recovering from COVID was remarkable. Their commitment exhibits the goodwill of employees and employers who really care for our community.

On behalf of the United Way, THANK YOU!

Sincerely,

What & Comm

Aimee O'Connor President Jan Emas Acose

Joan Smith-Reese Executive Director

#### United Way Board of Directors



Aimee O'Connor, President, (M&T Bank)
Constance Spaulding, VP Allocations (Retired Dupont)
Jonah Howe, Secretary, (Cheapeake Energy)
Todd Boyles (Martha Lloyd Community Service)\*
Rhonnda Claiborne (Central Bradford County Chamber)
Stacy Garrity (PA State Tresurer)
Darlene Innocenzo (Retired, Towanda Area School District)
Betty Jo Morris (Cheapeake Energy)\*
Irene Radigan (Radigan Broadcasting Group, LLC)
Eric Schoonover (Schoonover Inc.)\*
Angela Wells (GTP)
Pam Young (Realty ONE Group)\*

Stacee Harer, Past President, (State Farm)
Jason Krise, Treasurer (Penelec, First Energy)
Ashley Botts (Tuscarora Wayne Ins. Group)
Bill Bustin (Rovertown)\*
Crystal Chilson (Jen-Weld)\*
Robert Hugo (Retired, State Farm)
Barbara Kropelnicki (Visions FCU)
Jody Place (Retired, Penelec, First Energy)
John Secor (Henry Dunn Insurance)\*
Kristie Tunnicliff (P&G)
Johnny Williams (The Morning-Times)
Kelly White (Lackawanna College)

<sup>\*</sup>Not In picture

## Campaign Kick Off



United Way 2023 Campaign kickoff was a great success. Agencies and workplace partners came together at a luncheon to mark our 45th anniversary and announce our campaign. Guest speaker, Aaron Proietti, spoke of innovation and the importance of everyone knowing what we are aiming for and collaborating together to get there. He challenged us to assess what our community needs, listening to all the voices, and taking the risk to accomplish meeting those needs.

#### Victory Celebration!

On Wednesday morning, March 22<sup>nd</sup>, over 70 people from our agencies, workplace partners and Board Members attended our annual Campaign Celebration/Victory Breakfast at the Towanda Golf Club.

Twenty Pledge to Win prizes were awarded to employees at our workplace partners who donated \$52 for the year to support our agencies in need.



Executive Director Joan Smith-Reese and UW Board President Aimee O'Connor with our 2023-2024 Corporate Sponsor UTLX.

Over \$500,000 was raised during our 2023 campaign allowing us to support 48 different agencies in our area. Our 2024 Campaign Kickoff begins on September 27<sup>th</sup> at the Bradford County Public Safety Center at the crossroad of Route 6 and 220 in Towanda.



P&G prize certificate presented by Board Member Krisite Tunnicliff to winner Mary Hollingsworth of Martha Lloyd Community.



Randi Morse from the River Valley Regional YMCA Towanda presents certificate to pledge prize winner Rebecca Socha Brown from DuPont.



THANK YOU! To our many workplace partners!!

## Celebrating Our 45th Anniversary



For the kickoff of our 45<sup>th</sup> Anniversary, the United Way hosted celebrations in the four corners of the county. We started at Blackburn in Sayre on August 11<sup>th</sup>, then on to Flying Taco in Towanda on August 18<sup>th</sup>. Next was Grovedale in Wyalusing on September 8<sup>th</sup> and last, but not least, the Park Hotel in Canton on September 29<sup>th</sup>.

Our supporters, donors, sponsors, and board members who attended helped us recite our United Way of Bradford County Manifesto, talked briefly about our organization, and then just had fun being together and celebrating 45 years!



#### United Way of Bradford County Manifesto

Problems.

The ones most people don't have the stomach for.
The ones nobody talks about at cocktail parties.
The ones that can't be solved.
We go looking for them.



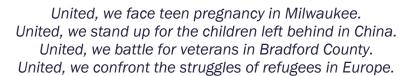
In unforgiving cities, desolate towns, and seemingly docile suburbs.

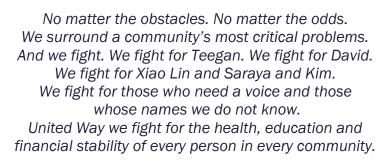
We find every dollar we can to address them.

But we are more than the fundraisers.

We are the hand raisers. The game changers.

The-stop-talking-start-doing-band-together-and-take-on-the-impossible-task-masters.







Because change doesn't happen alone.

Hope isn't a one-man band.

And there's no such thing as self-taught or self-made.

We have one life.

To live better, we must



LIVE UNITED.



#### Day of Caring



Chesapeake Energy lending a hand at CHOP

Many United Ways have one special day of the year that companies help United Way agencies with projects that are much needed. In Bradford County, we are lucky to have companies that give of their time and talent throughout the year. Here are a few – **thank you** to who participated from both United Way of Bradford County and the agencies you help.



Allete Clean Energy servicing at Martha Lloyd Community



Chesapeake Energy painting at the Bradford County Humane Society





UTLX workday at Sayre Historical Society

#### Kerri Strauss Community Impact Award



Steve Bowen & Henry Farley representing the Sayre Historical Society with Elaine Elliott.

The Second Annual Kerri Strauss Community Impact Award was given to two amazing community volunteers.

Elaine Elliott has been a Board Member since 1992. One of her many roles was to serve as Chair of the Allocations Committee. She was employed at DuPont and is an avid traveler, having visited all the National Parks across the U.S. Elaine chose her award of \$500 to go to the Sayre Historical Society.



UW Board President Aimee O'Connor, Elaine Elliott, Kerri Strauss & Joan Smith-Reese, Executive Director.



Irma Henson also received the award. Irma sat on the Allocation Committee as well as wore many other hats for both the United Way and other community organizations. Irma is a lover of the arts and served as a Board Member and actor for Winding Rivers Players. She worked as the Program Director at the Bradford County Regional Arts Council for many years, presenting a wide range of performances at the three theatres. She and her husband love to travel so nailing her down to receive the award was quite a feat. Irma's \$500 was awarded to the Salvation Army

Joan Smith-Reese, Irma Henson of Sayre. & Aimee O'Connor.



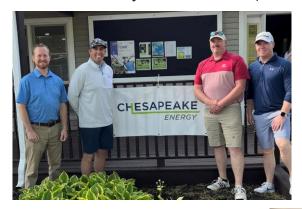
Marge Ross, Salvation Army Rent/Utilities Coordinator, Irma Henson & Sandy Campbell, Food/Soup Kitchen Coordinator.

## United We Golf



Our Second Annual Golf Tournament was held on Friday, May 19<sup>th</sup> at the Towanda Golf Club. Eighteen teams from our many workplace partners and community friends took to the course helping us in raising over \$25,000! This year's Co-Title Sponsors for the event were **Chesapeake Energy** and **UTLX**. Don't miss out on the fun at our third annual tournament to be held on **Friday, May 31, 2024!** 

Thank you to our Co-Title Sponsors!!! Chesapeake Energy and UTLX!







Team Schoonover's found their sponsorship sign on the course!



Team Place takes the winning crystal trophy! Mike Roof, Robert Place, Jody Place and Nick Place.

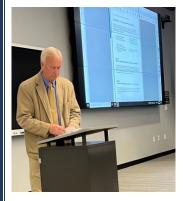


Golf Chair Darlene Innocenzo and Joan Smith-Reese putting up our banner at the  $2^{\rm nd}$  Annual Golf Tournament in May.



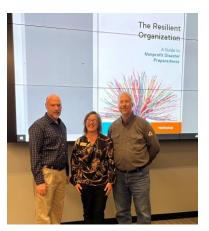
Our great volunteers: Vanessa Johnson from C&N Bank, Barb Kropelnick from Vision FCU, Crystal Chilson from Jeld-Wen, Rhonnda Claiborne from Central Bradford County Chamber.

### Disaster Preparation Workshop



Last November, the United Way of Bradford County brought the United Way Agencies together for an informative workshop on how to plan for any disaster in technology, people, processes, and physical plants. Robert Barnes, the former Director of Emergency Management Services led the event. The plan was for both natural and man-made disasters including pandemics. A major emphasis was on technology. The basics which included items such as inventories of equipment, security and privacy of information, alternative site locations, preserving organizational documents, communication plans, financial impact and

ultimately a final Continuity of Operations Plan was to be completed by each agency with timelines to revisit and update annually or more often if needed.



Event sponsors Jason Krise from First Energy & Jeff Claiborne from BHE/GT&S

Funding for this event was provided by a grant from First Energy and BHE GT&S, A Berkshire Hathaway Energy Company.

#### **ALICE**

Kristen Rotz, the president of the United Way of Pennsylvania spoke at a United Way luncheon on Wednesday, June 7th on ALICE. ALICE is an acronym for **A**sset **L**imited, Income **C**onstrained, Employed. "ALICE is everyone in our state who is working and earning an income, but they are not yet earning enough to provide for their basic needs," Rotz explained. "In the state of Pennsylvania, two in five households are struggling financially. 27% of households in our state earn above the federal poverty level, but not enough to meet a basic survival budget. The other 12% are living below the federal



poverty level. Unfortunately, here in Bradford County, your average is higher than the statewide average. Bradford County's ALICE households make up 32% of the population. ALICE families include those who work in care taking professions, childcare centers, home health, the service industry, retail and grocery stores." Around 60% of the most common jobs in Pennsylvania earn less than \$20 per hour.

Public programs such as the Supplemental Nutritional Assistance Program (SNAP) can be source of support. People who earn 150% or less than the federal poverty level can apply. However, ALICE families are often categorized as making too much money to qualify for assistance that they need.

One source of help is the Volunteer Income Tax Assistance (VITA) program which the United Way of Bradford County is currently pursuing. Rotz describes VITA as impactful and a major return on investment. Volunteers prepare tax returns for residents who are income-qualified for free. "Most of these people qualify for some type of federal tax credit. Once a year when they file their taxes for free with VITA, they can get hundreds and thousands of dollars back depending on their family situation." In Pennsylvania, the average VITA tax return brings over \$1,400 per filer which is money the filer can use towards reliable transportation or paying off debts according to Rotz.

(Information from an article written by Philip O'Dell, The Morning Times, Tuesday, June 13, 2023 edition)

## Bradford County 211 Annual Report

United Way of Bradford County's 211 Helpline assists individuals that need help from a trained navigator. They "listen" and make a referral to the Bradford County United Way agencies that can help. "Listening" can also be texting which many of our younger population prefers.

Here are the year-end statistics demonstrating the critical needs of our Bradford County residents.

July 1, 2022, to June 30, 2023 Top Needs:

Electric Service Payment Assistance	346
Rent Payment Assistance	257
Housing Related Coordinate Entry	174
Community Shelters	138
Homeless Prevention Program	108
Food Pantries	103
Low Income/Subsidized Private Rental Housing	102
Housing Call Re-Queued	101
Housing Search Assistance	68
Housing Info After Hours	49

TOTAL YEAR'S NEED 2,049



#### Did you know...

Since our inception, the amount raised for our United Way Agencies...

\$11,320,000!!!



Number of United Way Agencies

Day of Caring events for our United Way agencies in 2022!





Number of volunteer hours spent in our community!

Over 70,000

Individuals were impacted by United Way agencies in 2022

#### Our Area Agencies That You Support

#### **Educational & Emergency Needs**

Abuse & Rape Crisis Center
American Red Cross
CHOP Food Pantry
Endless Mountain Mission Center
Mather Memorial Library
Penn-York Habitat for Humanity
Sayre Public Library
The Bridge of Penn-York Valley Churches
The Main Link
TACO Food Pantry

Allen F. Pierce Free Library
Bradford County Action
Dale's Depot
Grace Connection
Monroeton Public Library
Sayre House of Hope
Supporting Area Families Everyday (SAFE)
The Children's House
The Salvation Army – Sayre & Towanda
Wyalusing Public Library



Katie Patton reading to preschoolers at the Towanda Public Library Summer Reading Program

#### Independence for Elderly & Disabled

Area Agency on Aging
Bradford/Sullivan Co. Special Olympics of PA
Bradford Wyoming Literacy Program
Martha Lloyd Community Services
North Central Sight Services
Penn-York Opportunities
SERVE, Inc.
Valley Relief Council

#### Youth Development

Big Brothers Big Sisters Boy Scouts, Fiver River Council Girl Scouts of NYPENN Pathways River Valley Regional YMCA



Animal Care Sanctuary
Bradford County Heritage Association
Bradford County Historical Society
Bradford County Humane Society
Bradford County Regional Arts Council
French Azilum
Happy Tails No Kill Animal Shelter
Kali's Mission
LeRoy Heritage Museum
Rekindle the Spirit
Sayre Historical Society
Valley Chorus
Winding River Players
Wyalusing Library
Wyalusing Valley Museum



Special Olympia Gold & Silver Medal Winner Izaak Hobsday with UW Board Member Johnny Williams from The Morning Times.

Working alongside Bradford County Humane Society at the William's Subura Farmer's Market.



Thank you all at the United Way for supporting our program. We hit our 5-year mark and our goal for Towanda borough. They are seeing a reduction in cats roaming throughout the borough. Couldn't do it without your support.

Charlotte & Gary Parks Kali's Mission

## Leaving a Lasting Legacy



The generosity of generations past and present has made possible much of what our United Way is today. For almost a half century, United Way's mission has been to improve the lives of Bradford County residents.

Sustaining the magnitude of our work is a tremendous challenge and yet, so necessary as we move forward meeting the needs of Bradford County. A planned gift will enable you to make a significant difference for our endowment, operations or programs while also reducing the taxable portion of your estate.

The support we receive from annual gifts is critical, but a legacy gift is like a support system we can count on to help us continue our mission for generations to come.

#### Focusing on the Future there are many ways to give to United Way of Bradford County

A Gift in Your Will: Just as you arrange for the financial and personal security of loved ones, you can also provide for the ongoing work of the United Way Bradford County through a will. Gifts by bequest can assist in such areas as endowment, capital needs and program development, connecting you with the United Way in a very special way for years to come.

A Gift in a Trust: A trust enables you to make a significant gift to the United Way while receiving income from capital, securities or other property and significant tax advantages. The unitrust and annuity trust, two of the most common charitable trusts, provide income to you during your lifetime and, if you so choose, the lifetime of a beneficiary.

A Gift in Appreciated Long-Term Securities: These gifts may enable you to avoid capital gains tax while taking a charitable deduction for the full value of the stock.

**A Gift in Personal Property:** An outright gift of your residence, vacation home or other real estate to the United Way qualifies you for a charitable deduction. This type of gift may also enable you to avoid capital gains tax on the appreciation of the property.

A Gift in Retirement Assets: Designating the United Way of Bradford County as a beneficiary of your IRA or other retirement plan can help reduce income and estate taxes.

A Gift in Life Insurance: The gift of a new or existing life insurance policy allows you to create a substantial gift to United Way of Bradford County irrespective of your present assets or estate and can help reduce income and estate taxes.

This information is intended to provide general gift planning information only. Please consult your own legal and financial advisor for specific legal, tax or investment advice before making any gift.

For more information about planning your gift, please contact Joan Smith-Reese, Executive Director at (570) 485-5485 or email <a href="mailto:jsmithreese@unitedwaybradfordcounty.org">jsmithreese@unitedwaybradfordcounty.org</a>.



### Tocqueville Society

The Tocqueville Society recognizes individuals contributing at the highest level of personal giving of \$10,000 or more annually. These caring philanthropists exemplify the giving spirit of America, as witnessed by the Society's namesake, Alexis de Tocqueville, during his travels to America in 1831. Tocqueville Society members are committed to the United Way's collective impact strategy which focuses their money on result-oriented programs that make a real difference in the lives of people in Bradford County.

Tocqueville Society: Ordre de Liberte - \$25,000 - \$50,000

Mr. & Mrs. Kenneth & Caroline Taylor Mr. & Mrs. Thomas & Maragarita Taylor

Tocqueville Society: Membres de la Societe - \$10,000 -\$24,000

Mr. & Mrs. Jay & Barbara Chadwick

Mr. Max P. Gannon, II

Mr. & Mrs. Randy & Nancy Williams Foundation

#### Leadership Donors

United Way of Bradford County wishes to thank all leadership donors:

Diamond Leadership Donors - \$10,000 - \$99,999

Cargill Chesapeake Energy DuPont

Global Tungsten & Powders P&G Paper Product Co. The Guthrie Clinic

The Williams Companies, Inc. UTC Rail Car

Ruby Leadership Donors - \$5,000 - \$9,999

Gannon Associates Highmark Blue Cross of NEPA Robert Hugo

JELD-WEN Tuscarora Wayne Insurance Co. Winter Memorial Trust

Emerald Leadership Donors - \$2,500 - \$4,999

Stacee Bellows Caterpillar C&N Bank

Enterprise Rent-A-Car Flynn Energy Transport Howard Energy Partners

Martha Lloyd Community Services Robert Hugo State Farm Stacee Harer State Farm

Towanda School District United Way of the Allegheny County United Way of Lehigh Valley

United Way of Southern Tier

Sapphire Leadership Donors - \$1,000 - \$2,499

Bradford County Century Farm LLC Chemung Canal Trust Co.

Clavarack Rural Electric Coop. Barry & Barbara Deboer Jon G. Mehlmann

Alice Truffa UGI Utilities, Inc. Valley Energy Vision Federal Credit Union

#### United Way of Bradford County Leaders - \$1 - \$999

AAA North Penn

American Care Sanctuary

Athens Legion Jeffrey L. Cheeks CVS Caremark

Brooks Eldredge-Martin

First Energy

Brooks H. Greenland ITW (Illinois Tool Works)

Marcia S. Kesten Paul Meas Alice B. Moyer PS Bank

Angela Schoonover Kerri Strauss

United Way of Berks County United Way of Rochester

Christina Vail

ALLETE Clean Energy - Amer. Mt. Wind

Arrow United Industries B&K Equipment Rhonnda Claiborne

Ed Day Elaine Elliott Stacy L. Garrity Irma Henson

Jeff Paul Plumbing & Heating

Lockheed Martin Ralph & Carol Meyers

National Fuel Gas Co. Foundation

Sarah L. Rohrer

Steinbacher Goodall & Yurchak

**Troy School District** 

United Way of Broome County United Way of Wyoming Valley

Williams Auto Group

Amazon Smile Athen School District Veronica Barnett

Robert Cooper

Deb Harer, State Farm Ins

Henry Farley General Electric

IBM Employees Service Ctr Kellogg Mt. Rod & Gun Club

Betty L. Macintire Chad Milliner

**NE Bradford School District** 

Sayre School District Tammie Storrs

United Parcel Service

United Way of Greater Phila.

United Way Worldwide

Your Cause, LLC

#### Our Pledge to Win Raffle Prize Donors

Area Agency on Aging

**Boyles Apiary** 

Canton Independent - Sentinel

Claverack Rural Electric Cooperative, Inc.

The Daily Review Gambal Printing The Morning Times

P&G

Quality Inn

Rekindle the Spirit/Rialto Theatre Steinbacher, Goodall, Yurchak Tuscarora Wayne Insurance River Valley Regional YMCA Bradford County Regional Arts Council

Cargill C&N Bank Comfort Inn Dandy Mini Mart M&T Bank

NorthCentral Sight Services, Inc. Penelec, A FirstEnergy Company Radigan Marketing (Choice 102)

Sayre Historical Society Tops Friendly Markets

William's

## Our Financial Health

United Way of Bradford County Balance Sheet June 30, 2023

Unrestricted Fund Balance

Current FY Income/(Loss)

Total Net Assets/Fund Balance

ASSETS	Report Date Balance	
Current Assets C&N Checking Account C&N Money Market Account Community Bank Money Market Account Chemung Canal Trust Account PL Receivables 22/23 Allow Doubt Accounts 22/23 PL Receivables 21/22 Allow Doubt Accounts 21/22 Prepaid Insurance	\$ 8,949.43 78,001.03 50,404.93 666,497.57 131,733.55 (25,323.09) 0.00 0.00 946.00	
Total Current Assets	911,209.42	
Property and Equipment Property and Equipment Accum Deprec-Equipment	3,673.62 (2,303.26)	
Total Property and Equipment	1,370.36	
Other Assets		
Total Other Assets	0.00	
TOTAL ASSETS	<u>\$ 912,579.78</u>	
LIABILITIES AND NET ASSETS		
0		
Current Liabilities Accounts Payable/Clearing Accrued Payroll Expenses Agency Allocation Pay 22/23 Agency Allocation Pay 23/24 Designations Payable 22/23 Designations Payable 23/24	\$ 1,866.64 2,795.45 0.00 440,944.00 0.00 1.659.83	
Total Current Liabilities	447,265.93	
Long-Term Liabilities		
Total Long-Term Liabilities	0.00	
TOTAL LIABILITIES	447,265.93	
Net Assets/Fund Balances		

365,681.45 99,632.40

465,313.85

#### TOTAL LIABILITIES AND NET ASSETS

## Looking Back ...



Mr. Dandy & Marge Ross at the Penn York Triathlon



Melanie Stratton, Owner of Doggy Bo Boutique & Barkery in Sayre supporting United Way's canister drive.



Matthew Beltz from Steinbacher, Goodall & Yurchak accepting the Employer Partner from Irene Radigan at the Victory Breakfast



Board Member & PA State **Treasurer Stacy Garrity** speaking at the Anniversary Luncheon.



Stephanie Cole kicks off our 2023 45th Anniversary Campaign at Cargill.

Board Members Bill Bustin (Rovertown)

Top's Friendly Market Assistant Manager Megan Bullock proudly holds our 2023 Campaign brochure.



New Board Members: Crystal Chilson (JELD-WEN), Kelly White (Lackawanna College), Barbara Kropelnicki (Vision FCU) and Betty Jo Morris, Chesapeake Energy.



A great time was had by all at the Campaign Celebration, Victory Breakfast on March 22nd.





Celebrating the opening of Laurel Hill Dental Clinic, Jason Krise, Rhonnda Claiborne, Joan Smith-Reese, Jim Noble and Irene Ragidan.





# Thank you for your support!

**United Way of Bradford County** 

The United Way of Bradford County has achieved Platinum Transparency Status for 2023 with Candid (formerly known as GuideStar). Visit Candid | Foundation Center to read more about us.

Platinum Transparency 2023

Candid.



Follow us on the web or Facebook!



Thank you to our 2023-2024 Corporate Sponsor



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